

Huawei Symantec Corporate Overview



Huawei Symantec



Huawei Symantec Joint Venture



Huawei Strengths

Top 3
Comprehensive
telecom solutions
providers

International reach
to over 100
countries

Partner with 36 of
the world's top 50
carriers



Huawei Symantec

Targeted Synergies

- ⇒ Inherits highly reliable and scalable system capability from Huawei
- ⇒ Inherits years of experience and knowledge in information security and storage from Symantec
- ⇒ A highly innovative and energetic team with Mr. John Thompson, Chairman of the board of Symantec, as the Chairman of Huawei Symantec, and Mr. Ren Zhengfei, president of Huawei, as the CEO of Huawei Symantec
- ⇒ World-class R&D force and customer service capability

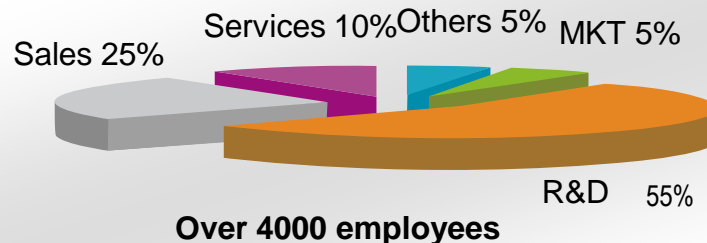


Symantec Strengths

World leading security
and storage software
technology

Comprehensive
portfolio of security
and storage solutions

Customers include
99% of Fortune 1000
companies



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Vision and Mission



Huawei Symantec

A leading and constantly reliable partner in information security and storage solution

Focus on customer needs and requirements; provide cost-effective solutions and bring sustainable value-add to customers by accelerating technology innovation and application in information security and storage.

Quality policy: provide zero-defect customer oriented products



Huawei

To enrich life through communication



Symantec

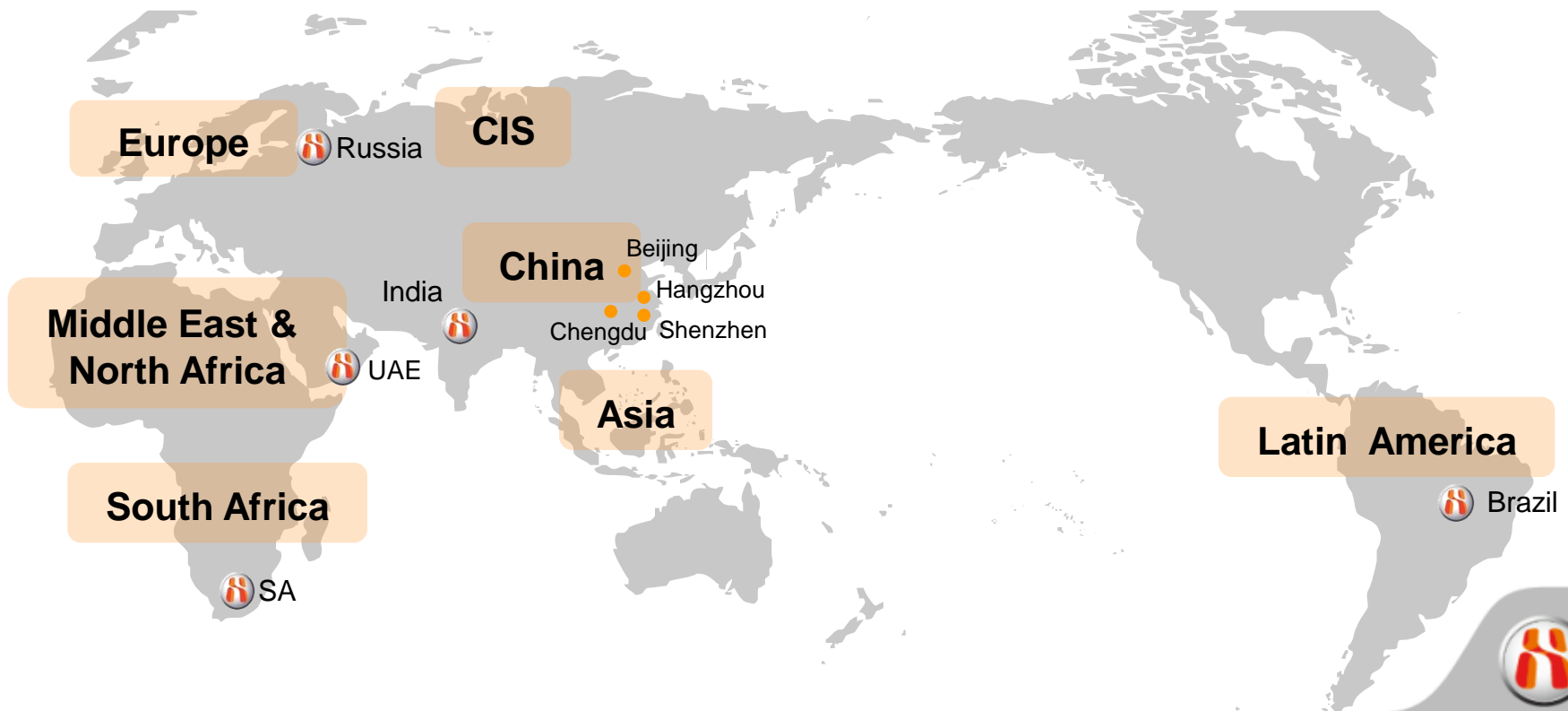
Confidence in a connected world



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Global Coverage

- HS solutions have been applied in more than 40 countries across seven regions in which HS has established market and services support
- HS is present in five continents; focus countries include Brazil, Russia, India, South Africa, and UAE (MENA)
- HS has established five R&D centers



Global Customer Base

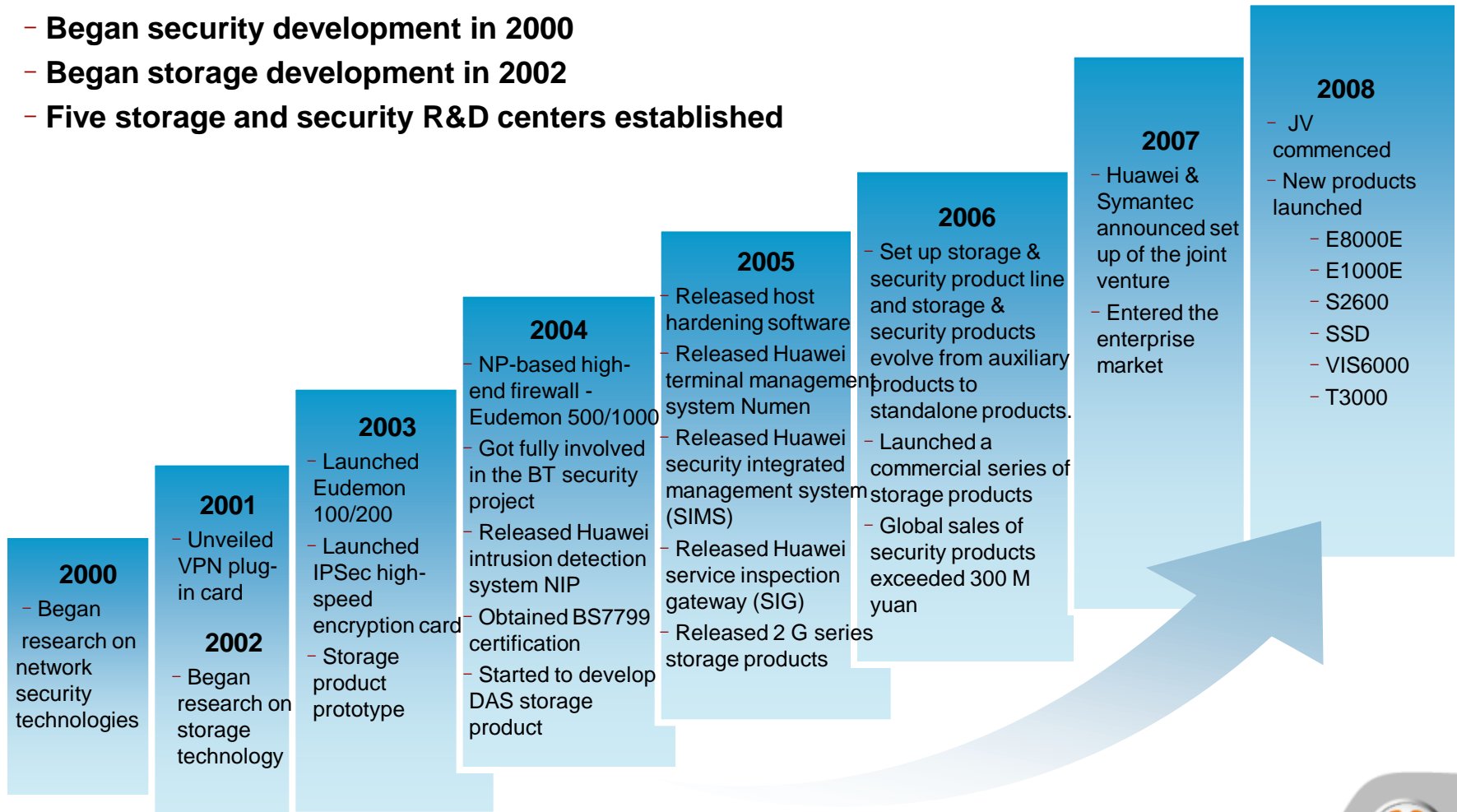


- 100+: Provide service for more than 100 carriers
- 1000+: Provide service for more than 1000 customers in key industries



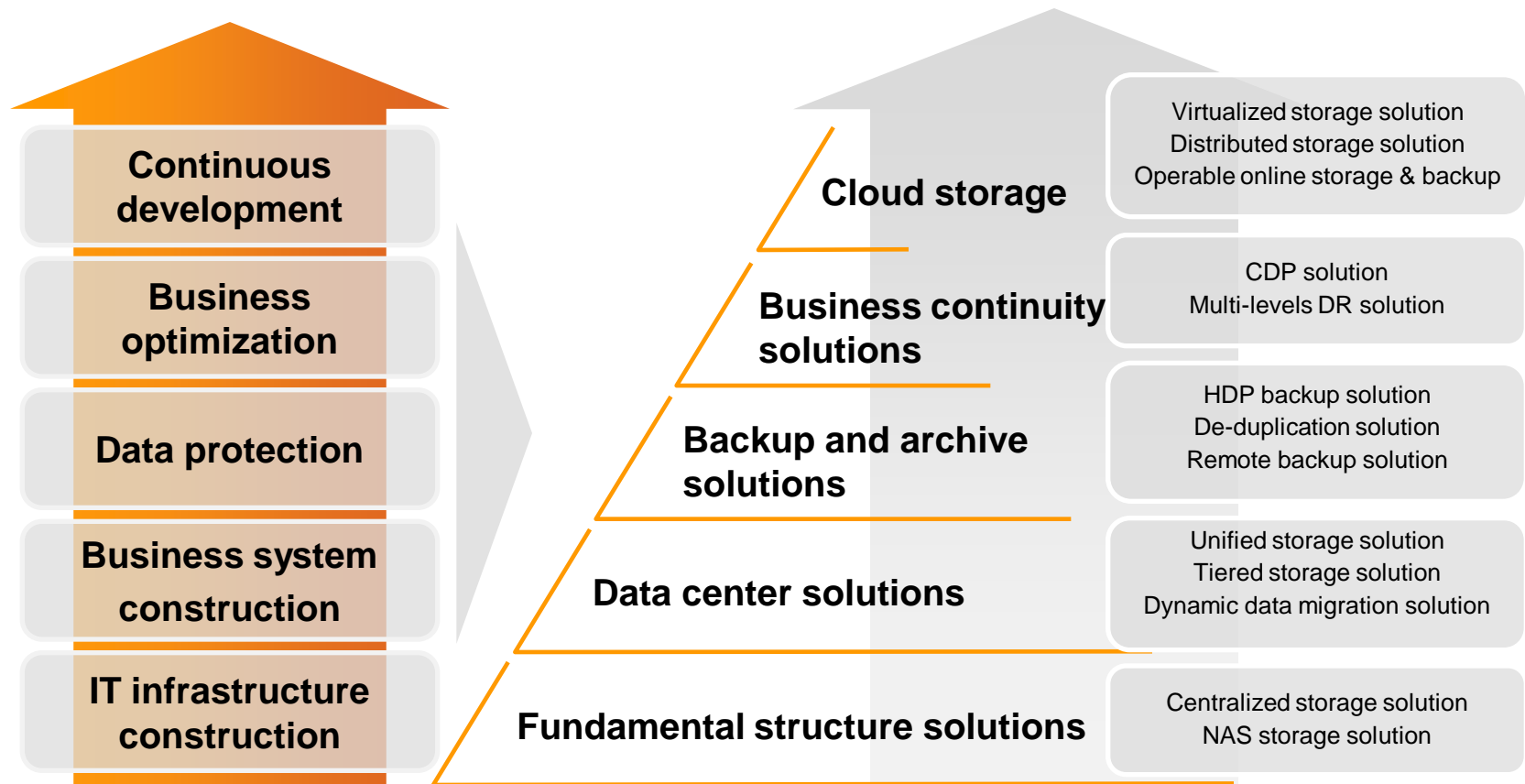
Security and Storage Development History

- Began security development in 2000
- Began storage development in 2002
- Five storage and security R&D centers established



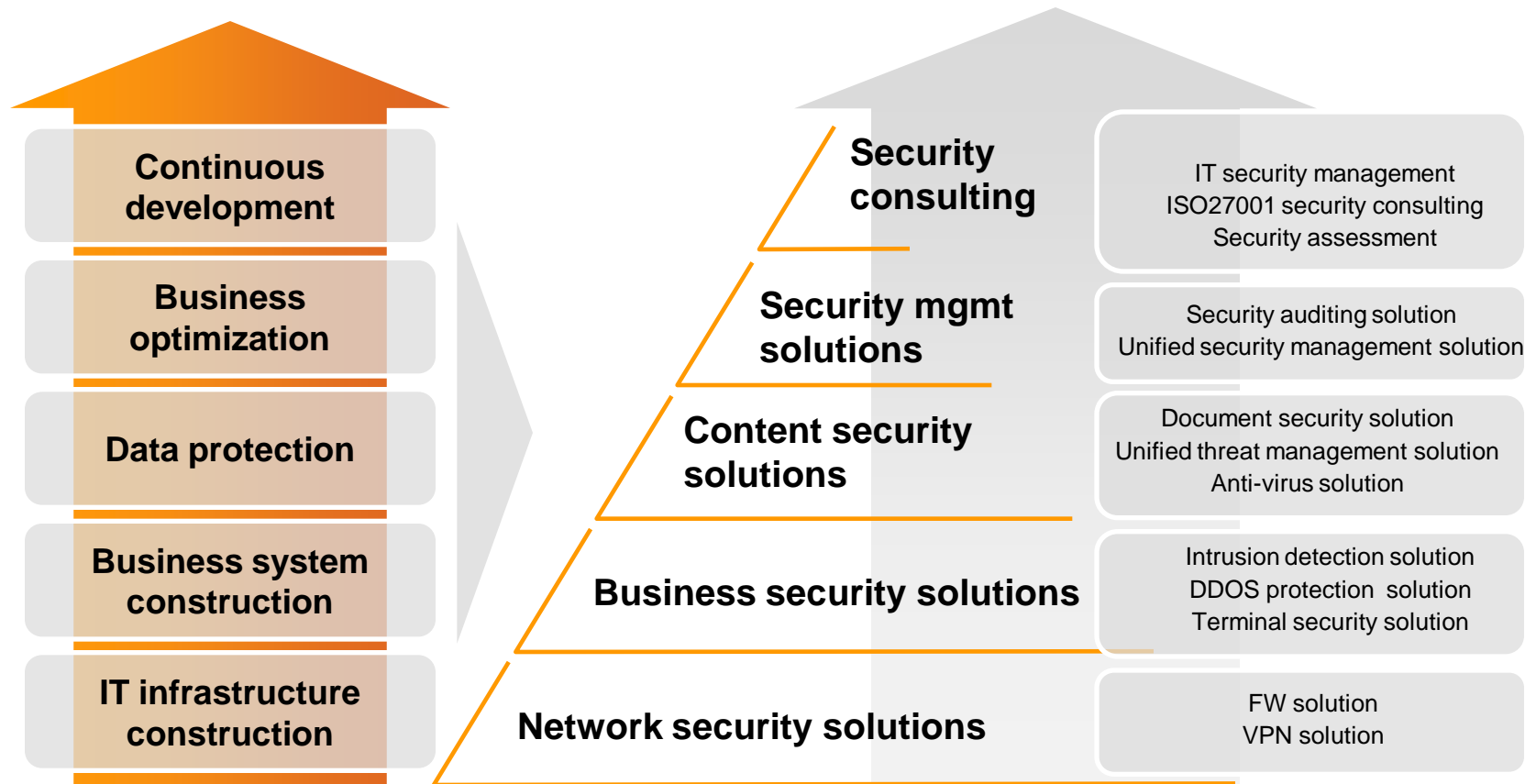
Storage Solution Overview

Provide different storage solutions according to the stages of customers' IT construction



Security Solution Overview

Provide different security solutions according to the stages of customers' IT construction



Why Huawei Symantec?

Integrates with
ANY vendor
equipment

Scalable

Carrier Grade
Cost Effective
Solution

500+ patents
Authorized and
Applied

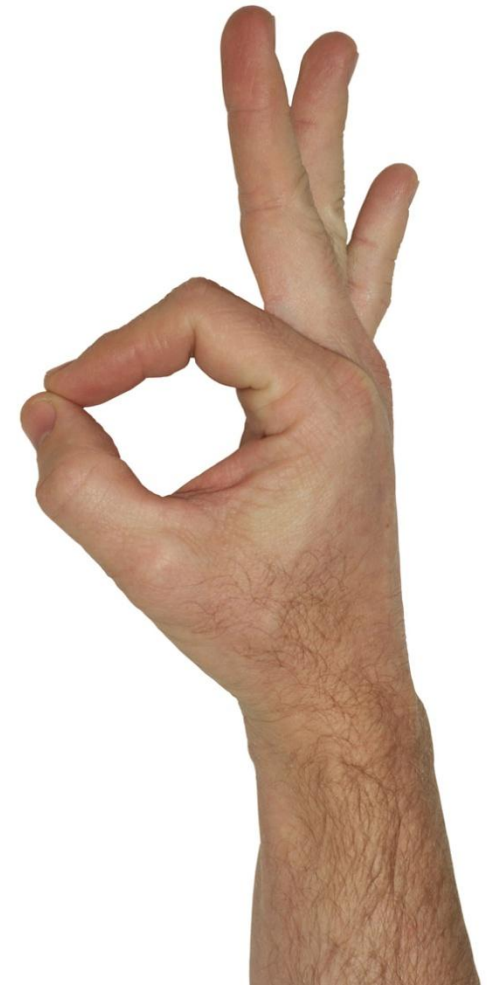
Standards
30+ patent

Green
2 patent

On-site
training

Flexible
High
Performance

Full technical
support



MORE ACHIEVEMENT, MORE BENEFIT!



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Thank you!



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